# YiSHíAN

from dance to day wear.

**Brand Portfolio** 

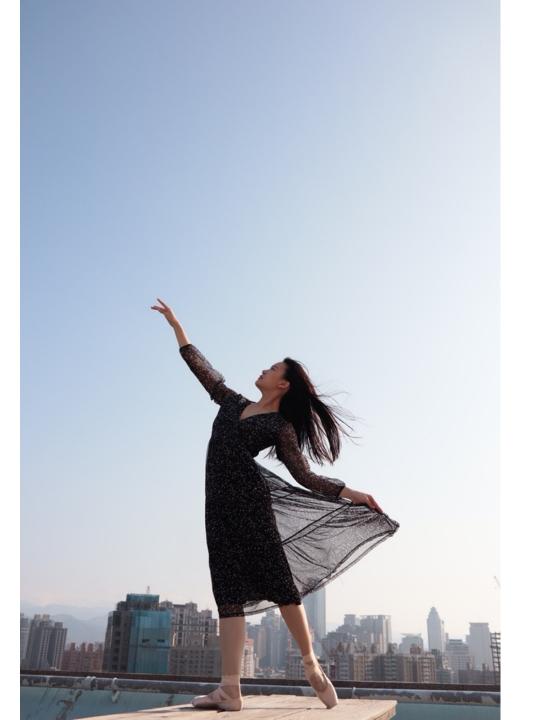
### **Brand Story**

Yishian studio is a dancewear brand with the same name as the designer, from daily dance training clothes to customized dance clothes.

It was created by Yisian Lee, a costume designer who has extensive theater experience in the industry and a history of making costumes for modern dance company. The experience of learning dance since childhood has become a nutrient, and I have personally understood the dancer's requirements on costumes.

Our dancewear are made of technological fabrics, which can stretch to the maximum while meeting the requirements of beauty, comfort, perspiration and durability.

Mishian





"As a girl who started learning ballet as a child, making a Tutu of my own felt like a dream come true."

#### Vision

For me, having studied dance for over 10 years, the most fascinating thing is when a dancer puts on a dance costume, ties up their hair, enters the dance studio, clears their mind of distractions and focuses on the dance. I want to design and make costumes that can keep up with the flow of dance, and I want to use different body shapes to convey that the body is a tool, not the only condition, and that any dancer can have a dancewear that can bring out their strengths and avoid their weaknesses.

#### Mission

From my experience in designing and producing dance costumes, it is important for dancers to have a good fit, as tight fitting dancewear that are too tight in the shoulders or too loose in the hips will undoubtedly interfere with dance learning. The brand aims to remove as many distractions as possible, with a focus on helping dancers to have clothes that fit well and make them feel confident.

## UNIQUE SELLING POINT

A a factor that differentiates a product from its competitors.

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#### **PERSONAL COLOR**

Use personal color (warm?cold?) to help dancers find a color that suits them. Research shows that usually test results are related to personal traits and personality.

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#### PRINTED

Digital textile printing can save up to 95% of industrial water use, while energy consumption can be reduced by up to 75%, thus minimising resource use and textile waste.

#### **ADVICE ON BODY SHAPE**

Systematically categorize the version of the dance clothes according to the body shape (Rectangle, straight, Triangle, Spoon, Hourglass, Top hourglass, Bottom hourglass, Inverted triangle Round, Diamond, Athletic).

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#### **RECYCLE MATERIALS**

The production of recycled polyester requires far fewer resources than that of new fibers and generates fewer CO2 emissions. Digital textile printing can save up to 95% of industrial water use, while energy consumption can be reduced by up to 75%, thus minimising resource use and textile waste.

#### **CUSTOMIZATION**

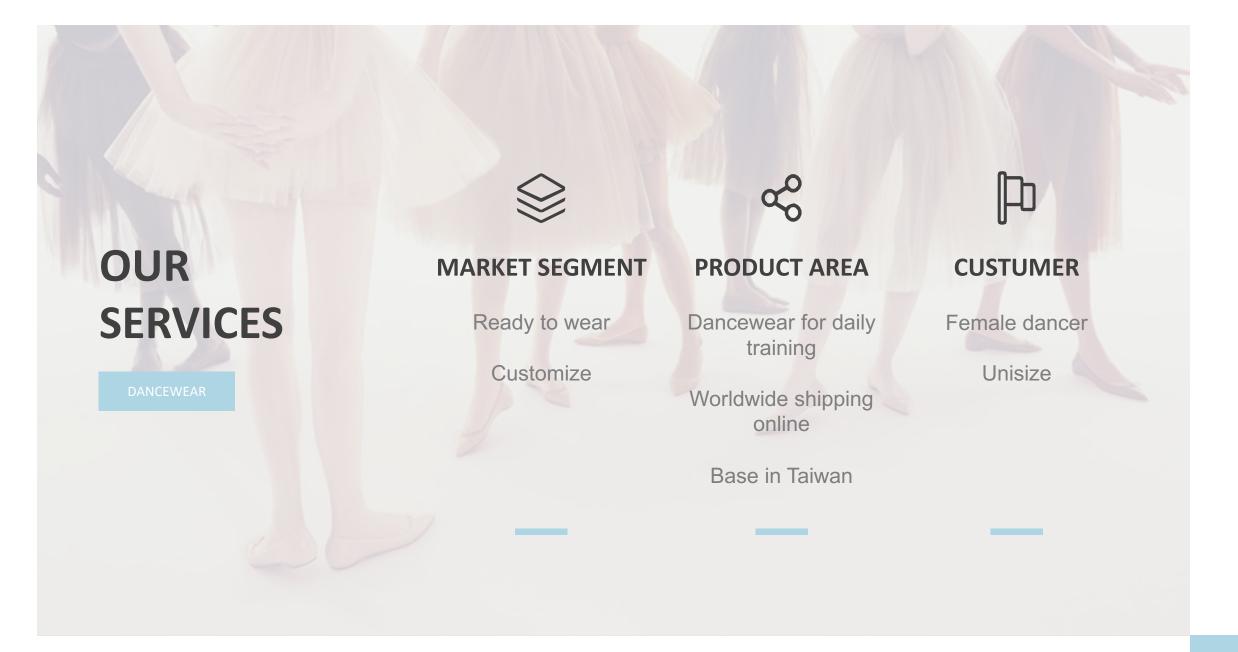
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We offer a large range of bespoke costumes for dancers, with a large selection of colours, styles and designs to choose from.

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#### INTERACTIVE

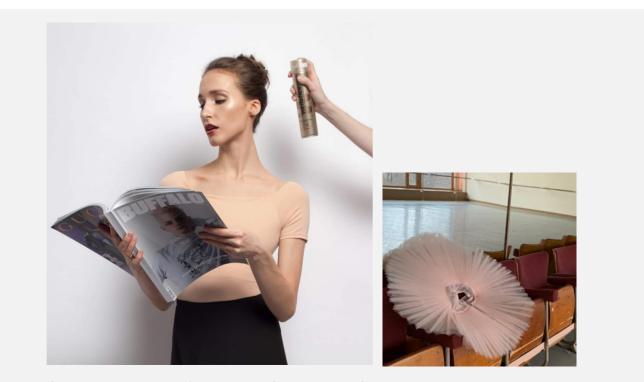
Maintain good communication with consumers and listen to advice.



## TARGET COSTUMER

Age : 18-25 years old Gender : Female Area : Asian

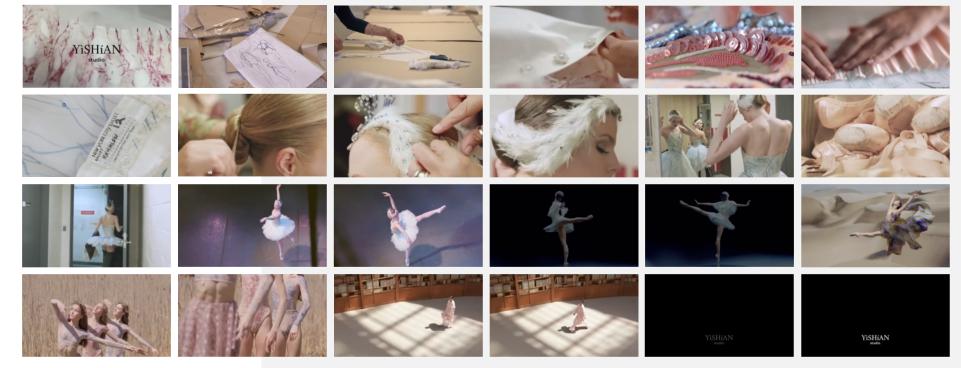




A professional ballet dancer's work day often begins before they even get to work. Depending on the dancer they may begin with light stretching or a brief workout consisting of physical therapy exercises or Pilates. Dancers typically arrive at work 45 minutes to an hour ahead of any scheduled classes or rehearsals. This time is spent changing clothes and preparing for class with more stretching and additional warm up exercises. After ballet class taking 1 1/2 hours, they take a short "break" for 15 minutes. This 15 minute interval is called a break but dancers use this time to review choreography from the previous day's rehearsals or to change clothes again if necessary. Rehearsals take place generally over the next 6 hours with a break for lunch. If there are performances scheduled for the same evening, the rehearsal portion might be shortened by an hour or two. If there are no performances scheduled that day, the dancer will officially be finished for the day but this doesn't mean they are done with work. There is still a lot of stretching, ice baths, reviewing choreography from earlier that day and sewing shoes for use the next day or later in the week. Physical therapy appointments and cross training happen wherever they can squeeze it in.

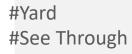
YISHIAN studio.

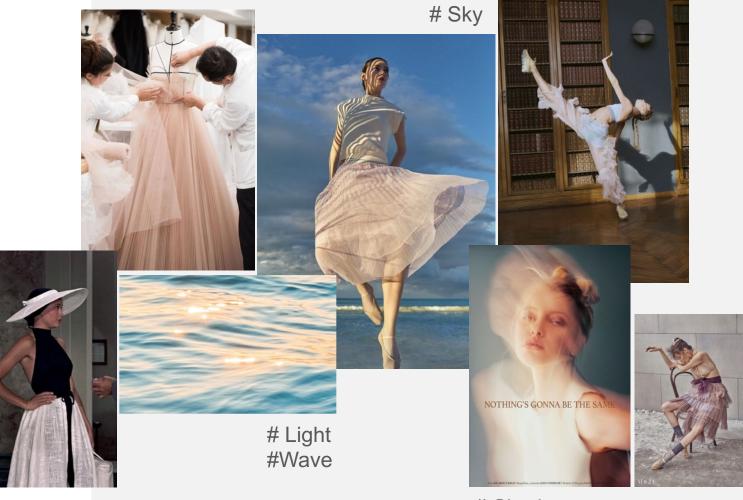
### **Brand Video**





### **Key Images From Research**

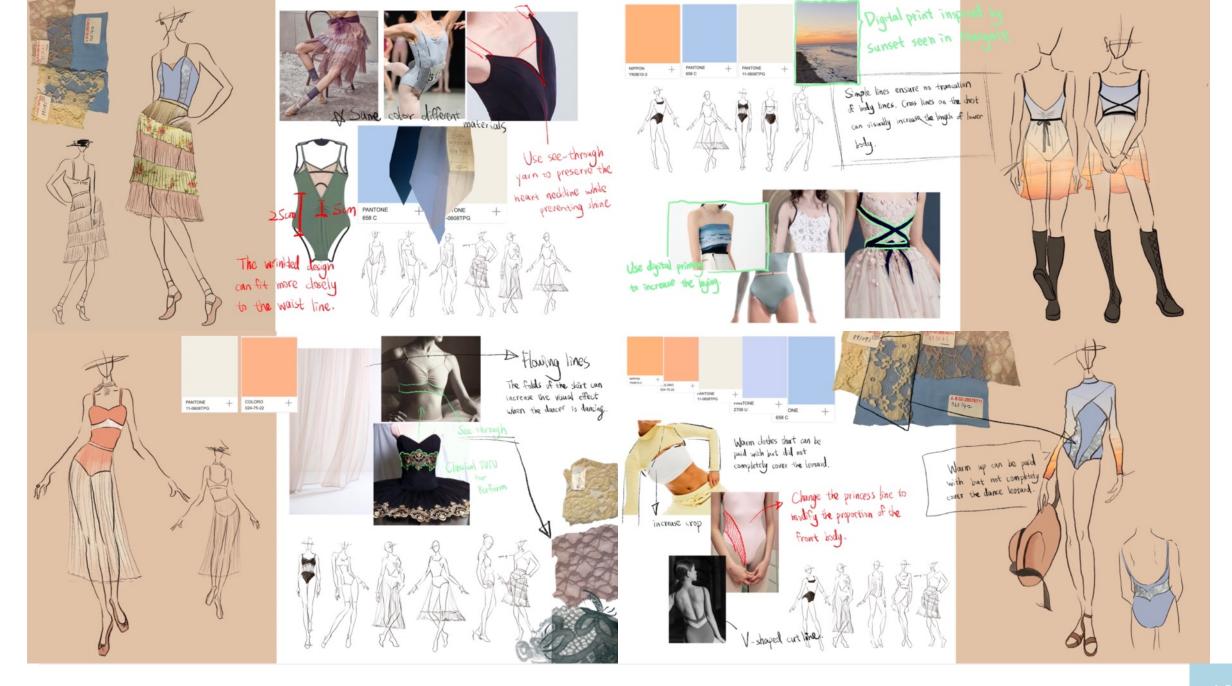




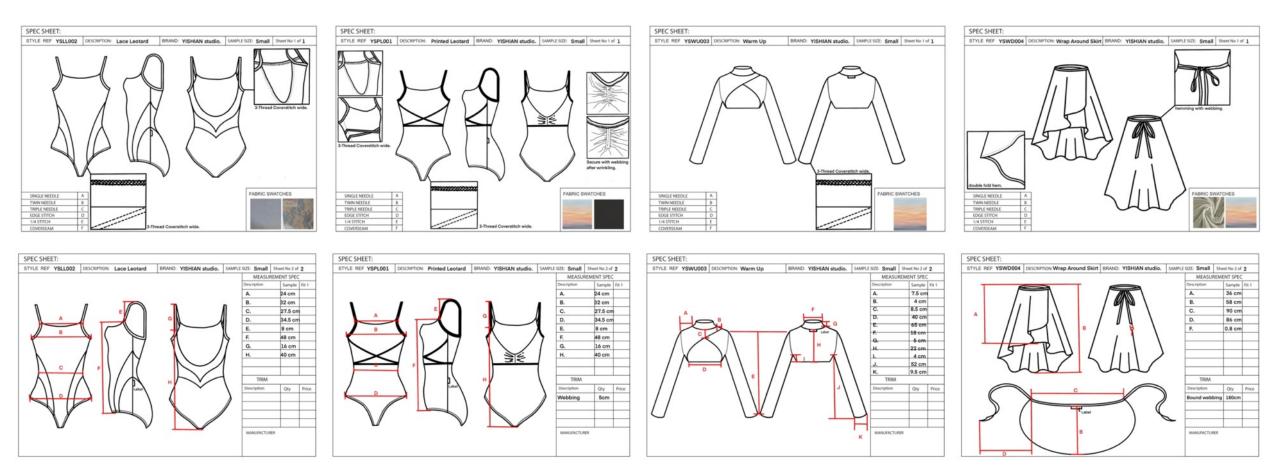




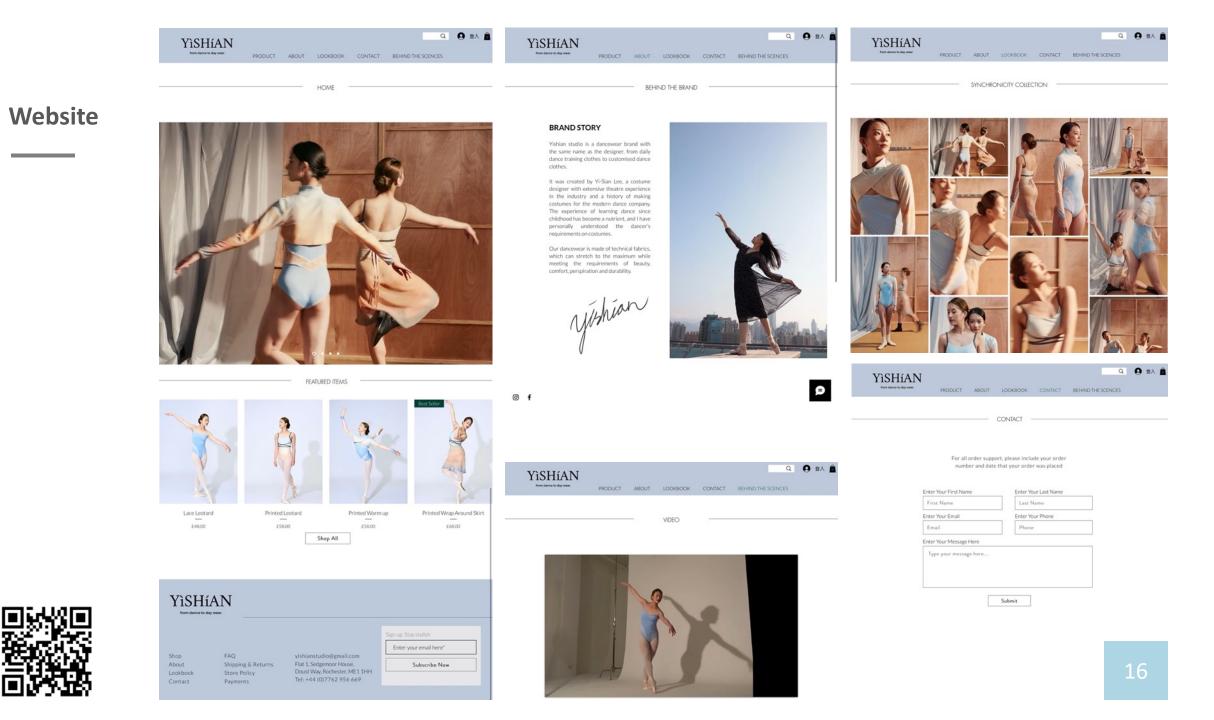




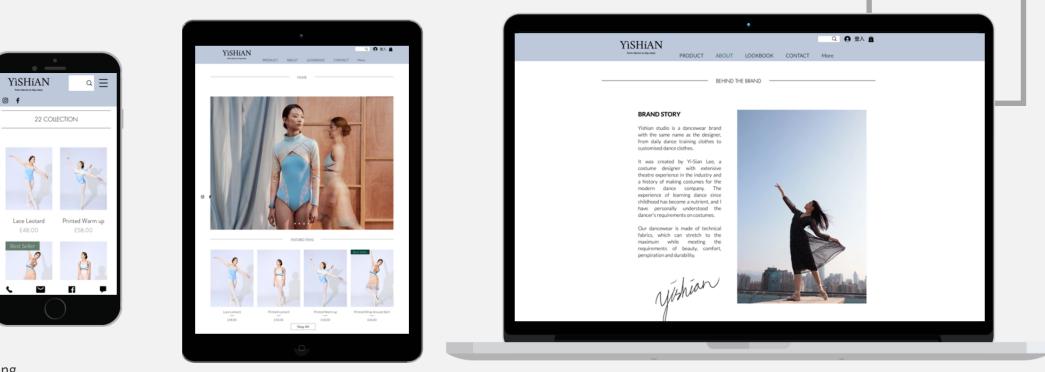








## **MOCK-UP**



#### Branding

90%

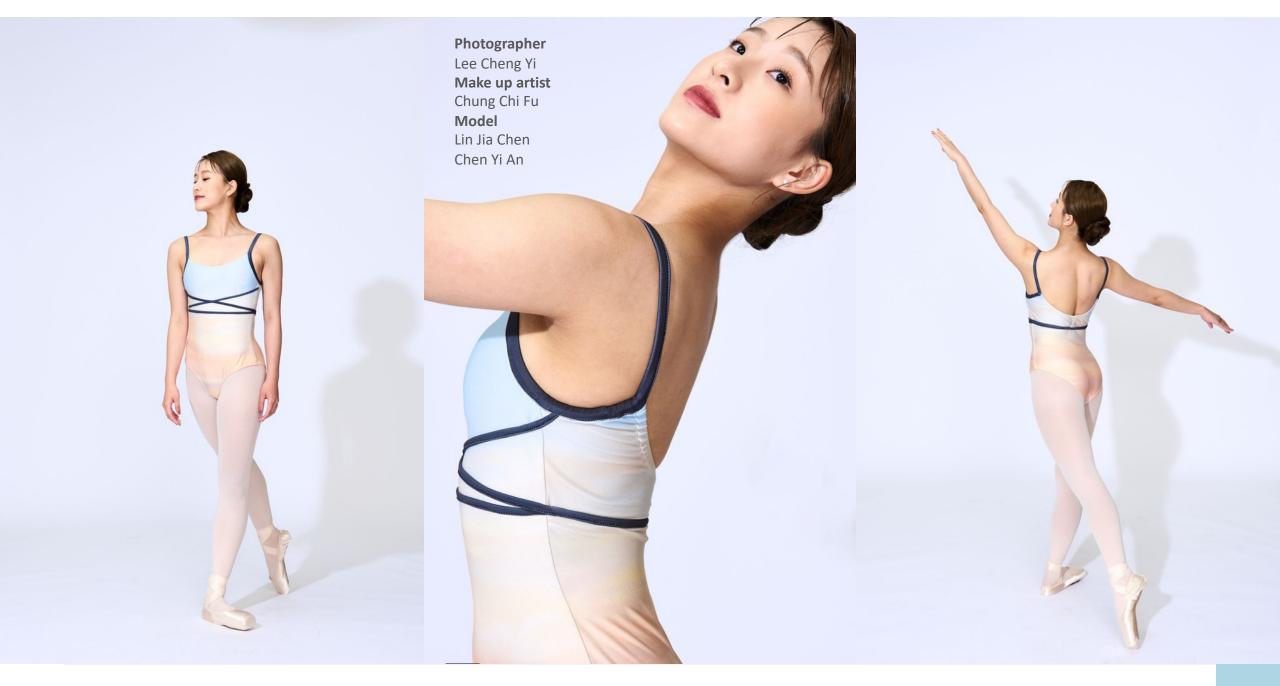
#### Marketing Promotion

80%

20







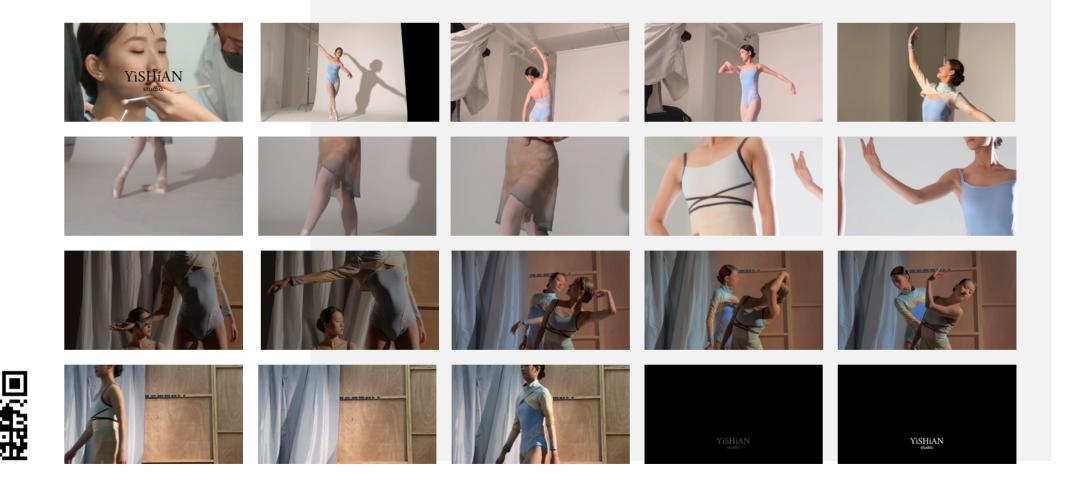


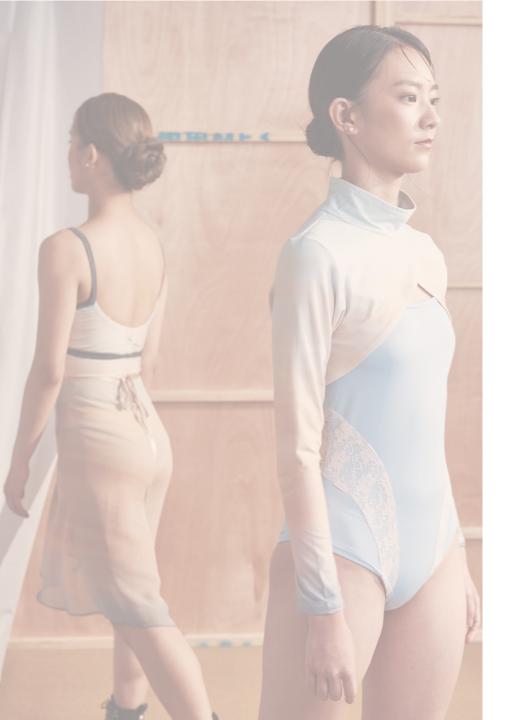






Video - Behind the scenes of photoshoot





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